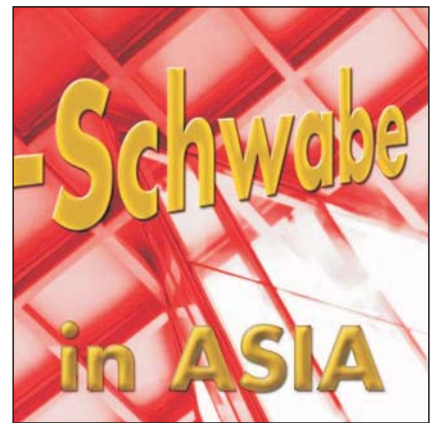




A New Lighting Experience



## Your professional partner

Complete product range for the lighting industry

## Vossloh-Schwabe and Universal Lighting

We are pleased to announce the merger of Universal Lighting Technologies with Vossloh Schwabe in ASIA.

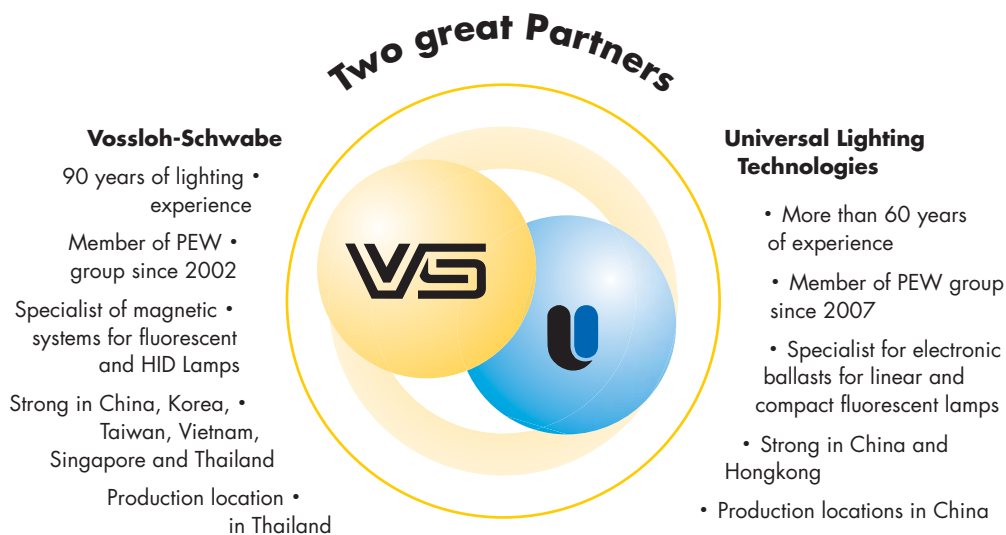
With the aim to constantly enhance the benefits and services to our customers, Panasonic Electric Works, Co.,Ltd. (PEW, former Matsushita Electric Works, Ltd. till September 30<sup>th</sup>, 2008) took the decision to merge the two Panasonic Lighting Component Operations in Asia with effect September 30<sup>th</sup>, 2008 to one stronger company under the VS brand.

This product synergy offer together with our high motivational drive, rich experience and good technical know how of the unity of ULT and VS personnel makes Vossloh Schwabe in Asia a very attractive one stop shop.

As VS works to consolidate the operations in Asia, our customers will continue to liaise with the existing VS or ULT members, whom they are familiar and has worked with for years.

The combined team of VS and ULT will be in a strategic position to offer the complete range of imported products as well as localised innovative components including:

- Electronic gears for fluorescent, HID and halogen lamps
- Magnetic gears for fluorescent, HID and halogen lamps
- Ignitors
- Capacitors
- Lampholders and accessories
- LED modules and devices



**Your Lighting One-Stop-Shop**

**VS** VOSSLOH  
SCHWABE

## Product innovation and technical competence

Our commitment to research and development is the evident in PEW's wide chain and diverse R&D centres which consists of the Central Research Laboratory and other specialized lighting component research labs in Japan, five research labs in Europe, three in the USA and one in China.

Major R&D activities in lighting products design cover all aspects of circuit design, materials research, electronic system evaluation, component development and total system research.

Since the founding of the companies, research and development have played a major role in maintaining PEW's, VS's and ULT's leadership positions in the markets in which they dedicatedly operate.

Indeed the development and manufacturing of lighting components at the cutting edge have become a PEW trademark. In fact, the PEW group has for example manufactured more metal halide electronic ballasts or magnetic HID packages than any other company in the world!



Since 15 years ago, VS and ULT have entered the Asian market with sales and production activities. The complete range of product offered in Asia has always conformed to the EU directives. The lighting components that are either imported or produced locally are all according to the latest regulations in term of environmental protection; all products sold under the VS brand are RoHS conformed which means for example lead free!

VS and ULT will continue to explore and enhance the competences of both companies and use the synergies for better market performance.

We will provide the customers with a better service through seven sales locations, three warehouses and three factories in Asia! Just contact us to make...

**A New Lighting Experience**

# Your Partners in Asia

## China

Vossloh Schwabe Electrical  
Appliances Trading Co. Ltd.

Wiselogic International Center  
Room 1602  
#66 North Shannxi Road  
Shanghai, 200041

Phone: +86/21/62185599  
Fax: +86/21/62670781  
daniel.zhang@vscn.vossloh  
schwabe.com

## Singapore

Vossloh Schwabe Pte. Ltd.

10 Toh Guan Road  
#04 02  
TT International Trade Park  
Singapore, 608838

Phone: +65/62757533  
Fax: +65/62757633  
vssing@singnet.com.sg

## Thailand

Vossloh Schwabe Thailand Ltd.

3<sup>rd</sup> Floor, Unit 1, BUI Building 1  
175 177 Soi Anumarnratchathon 1  
Surawong Road  
Kwaeng Suriyawongse  
Khet Bangrak  
Bangkok, 10500

Phone: +66/2/634/7311  
Fax: +66/2/634/7313  
dech.sukapiriya@vstt.vossloh  
schwabe.com

## Taiwan

Vossloh Schwabe Pte. Ltd.  
Taiwan Branch

9. FL 2  
No. 80  
Sung Chiang Road  
Taipei

Phone: +886/2/25683622  
Fax: +886/2/25683620  
bety.ho@vstw.vossloh schwabe.com

## Vietnam

Vossloh Schwabe Pte. Ltd.  
Sales Office Vietnam

157 159 Xuan Hong Street  
Ward 12  
Tan Binh District  
Ho Chi Minh City

Phone: +84/08/2968163  
Fax: +84/08/2968156  
trang.nguyen hong@vs.vossloh  
schwabe.com

## Korea

Vossloh Schwabe Korea

#602 Olympia Center Building  
828 10, Yeoksam dong  
Gangnam gu  
Seoul, 135935

Phone: +82/2/62048781  
Fax: +82/2/62048785  
borim.kim@vs.vossloh schwabe.com

## Hong Kong

Universal Lighting Asia Limited

Flat A & B, 26/F  
West Gate Tower  
7 Wing Hong Street  
Cheung Sha Wan, Kowloon  
Hong Kong

Phone: +852/2877 9688  
Fax: +852/2877 9933  
sales@universalballast.com.hk

**The World's leading manufacturers in ASIA  
become a lighting one-stop-shop**

